

**Deliver agility
across your
hybrid cloud**

**Accelerate your
on-premise infrastructure**

FUJITSU

Enterprises are accelerating into hybrid cloud

85%

of organizations already operate in hybrid cloud environments with on-premises being a dominant location for data¹

55%

Aggressively shifting toward consumption models²

Now

it's time to bring the benefits of hybrid cloud
into your data center with **uSCALE**



To remove costs, risk and time from your IT supply chain ...

Fujitsu is investing heavily in its uSCALE offering to create a market leading infrastructure as a service that complements any hybrid cloud environment.



1. Build the platform to meet your needs



2. Define the parameters of the service (term, commitment, growth)



3. Tailor the services to meet your requirements (install & support are the minimum required)



4. Accelerate into on-premise infrastructure



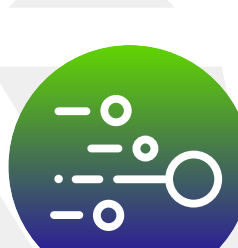
5. Scale the environment ahead of demand



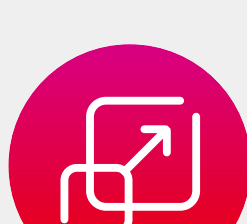
That adds real value to your business...



Invoice monthly based on usage – align costs with demand



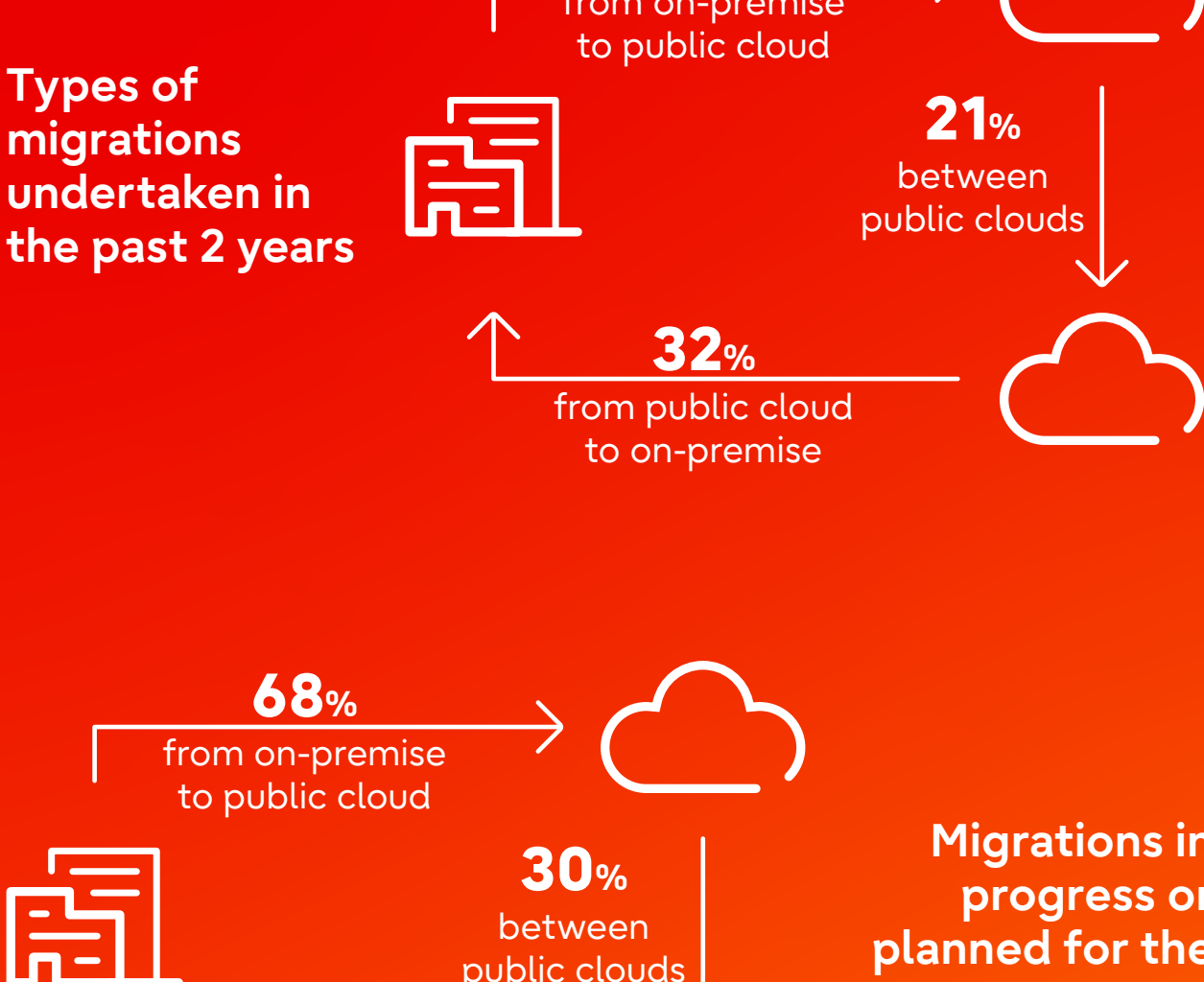
Delight your internal stakeholders with reduced cost and increased agility from the new on-premise aaS infrastructure



Support your business to scale into new revenue streams



Our customers strive to find the best home for their workloads ...



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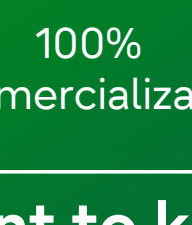
Growth-driven businesses are utilising consumption models right now – to get technology working for you, and to unleash the businesses potential.

We see huge momentum here and I am really excited by the opportunity for uSCALE to increase market resilience and unlock growth for more of our customers and partners.

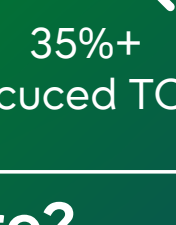
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Leigh Schwartz, (Head of Consultative Sales, Products Europe, Fujitsu)

Add tangible benefits into your hybrid cloud on-premise infrastructure



100% commercialization



35%+ reduced TCO



Instant agility

Want to know more?

Call us on **01256-331614** for more information



¹ IDC Boosting Data Resilience and Compliance in Hybrid Cloud, 2021

² IDC: Reset today for what matters the most, 2021