FUJITSU

Fujitsu uSCALE

Agile pay-per-use
IT service that accelerates
your business

Agile and innovative platforms, delivered by Fujitsu uSCALE, empower your organization to enhance customer experience, capture new market opportunities and unlock the power of your people.

Fujitsu uSCALE provides flexible on-premises IT infrastructure and services. These sustainable and scalable pay-per-use capabilities enable you to leverage your business potential. Choose the appropriate services you need to accelerate your digital transformation journey and de-risk your infrastructure investments with a cloud-like consumption model – where you only pay for what you use.

Principles of uSCALE transformation:

- Build the solution you need to accelerate your business – leverage the power of the Fujitsu EcoSystem
- Select the appropriate services to support your transformation – flexible services from the foundation to full managed service with clear and transparent billing and metering
- Scale on demand – pre-provisioned buffer capacity is deployed to meet the needs of the business and to capture market opportunities
- Cloud-like consumption with on-premises control – utilization is reported monthly and you only pay for what you use

Navigating the new business landscape with a more flexible and hybrid approach

As we emerge from a period of turmoil, we are entering into a new world full of possibilities. Organizations have changed, business priorities have shifted, and people have new requirements. This accelerated shift in digitization and the need to rapidly update operating models has created a new set of challenges for IT and business.

Addressing these new challenges with a traditional IT approach will not only take money, it will also take time. Fujitsu uSCALE helps organizations solve this problem by transforming on-premises components of hybrid IT into a cloud-like consumption-based model. This applies in every sense:

- **Physically:** Extra capacity can be installed ahead of demand – up, down and right-sized without interrupting the day-to-day flow of business
- **Financially:** You only pay for what you use, and costs are transparent, measurable and aligned to the business, thus eliminating business risk
- **Operationally:** Hardware is delivered to your on-premises or co-location data center as a service, cutting the time, skills and effort required from in-house teams

Trusted delivery

Fujitsu uSCALE provides a seamless support service for the entire uSCALE infrastructure estate to ensure your service delivers the right outcomes. Fujitsu acts as a single point of contact and provides support for all solution components and their interoperability. Furthermore, the mix of proactive and reactive support – delivered by our uSCALE Customer Experience Centre (uCEC) – and the dedicated uSCALE Customer Success Manager (CSM) ensures optimum customer success throughout the service lifecycle.

uSCALE service highlights

Prompt and reliable support

Fully resilient uCEC delivery function

Multi-lingual agents

24 x 7 availability

Proactive estate monitoring

Customer-centric support function

With a broad range of certified infrastructure, workload-ready platforms and software solutions to choose from, Fujitsu uSCALE is ready to support your business transformation needs:

Compute as a Service
Business Ready
High Performance / AI

Storage as a Service
Block
File
Object

Virtual Machines as a Service

Containers as a Service

Integrated Systems / HCI

VDI-Ready Platform as a Service

SAP-Ready Platform as a Service

Back-up as a Service
On-Premises / To Cloud

For most midsize and enterprise-scale organizations, a hybrid architecture will be the most economical and flexible route to the business outcomes promised by today's constant digital transformation. Leveraging cloud-like consumption models for your on-premises data center enables organizations to deliver core and line-of-business propositions on hybrid IT with the same flexibility as the public cloud. Fujitsu uSCALE drives towards the cloudification of your on-premises data center and injects the agility of public-cloud into your local IT to support the most appropriate and cost-effective delivery of workloads.

Want to know more?
To discover how uSCALE Pay Per Use can accelerate your business, please contact your account manager or visit **www.fujitsu.com/uscale** for more information.

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